



Appointment of Lube Distributors

HPCL is the largest lube marketer in the country and is backed by India's largest lube base oil refinery. HPCL has a wide range of popular lubricant brands such as HP Milcy Turbotech, HP Milcy Turbostar, HP Milcy Turbo, HP Neosynth, HP Racer 4 Synth and HP Laal Ghoda. HPCL wishes to appoint Lube Distributors for selling HP Lubricants and Greases in Bazaar market at various locations as listed below:

State / UT	Base Location	Revenue District of Base Location	Area / Districts of Operation	Expected Volume* per month in KL	HPCL Regional Office Address	In case of Query, please contact our below Officers (as per location)
Telangana	Warangal	Warangal Urban	Warangal Urban, Warangal Rural, Jangaon, Mahboobabad, Jayashankar Bhupalapally, Yadadri Bhuvanagiri	10	HPCL, Lube RO, 9-1-130/1, Sebastian Rd., Next to St. Patricks School, S D Road, Secunderabad – 500 003.	Y Raja Sekhar (9959414603 / RajaSekhar.Yenne@hpcl.in); Devender Modi (7036133111 / devendermodi@hpcl.in); Koutilya Kommineni (9515134314/ koutilyak@hpcl.in); Sagar S Kamble (9870034952/ SagarSadanand.kamble@hpcl.in)
	Karimnagar	Karimnagar	Karimnagar, Peddapalli, Jagtial, Rajanna Sircilla, Siddipet	10		
	Mancherial	Mancherial	Mancherial, Kumuram Bheem & Adilabad	10		
	Ramachandrapuram	Sangareddy	Sangareddy, Rangareddy (Part) & Vikarabad	15		
	Mahabubnagar	Mahabubnagar	Mahabubnagar, Nagar Kurnool, Jogulamba Gadwal, Rangareddy (Part) & Wanaparty	10		
	Medak	Medak	Medak, Medchal, Kamareddy	15		
Andhra Pradesh	Srikakulam	Srikakulam	Srikakulam	10	HPCL, Bengaluru Lube RO, 77, Old Madras Road, K.R. Puram, Doorvaninagar PO, Bengaluru - 560016	Sriharsha Lingampalli (9591371115 / sriharshalingampalli@hpcl.in); Vishnu Mangal (7899802892 / vishnumangal@hpcl.in)
	Kadapa	Dr. YSR Kadapa	Dr. YSR Kadapa	10		
	Nellore	SPSR Nellore	SPSR Nellore	10		
Karnataka	Karwar	Uttara Kannada	Uttara Kannada	10	HPCL, Cochin DSR0, Karshaka Road, PB.No. 2425, Kadavanthra P.O., Ernakulam-682016	S Gopal, (9496461958 / gopals@hpcl.in); J S Ambady (8197550547 / Ambady.JS@hpcl.in)
Kerala	Ernakulam	Ernakulam	Ernakulam & Allapuzha	50		
	Malappuram	Malappuram	Malappuram/ Wayanad	30		
Tamil Nadu	Coimbatore	Coimbatore	Parts of Coimbatore (Mettupalayam, Annur, Coimbatore North) and Nilgiris	25	HPCL, Lube RO, "Petro Bhavan", 2nd Floor, No. 82, TTK Road, Alwarpet, Chennai - 600018	Alam Shahenshah (7356494689 / Shahenshah.Alam@hpcl.in); Sangeeth P S (9940226751 / sangeethps@hpcl.in)
	Vellore	Vellore	Vellore	15		
	Tiruvannamalai	Tiruvannamalai	Tiruvannamalai	15		
	Villupuram	Villupuram	Villupuram	15		
	Karur	Karur	Karur & Dindigul	15		

* Expected Volume is our minimum expectation from the Distributor for the respective location.

For further details regarding eligibility criteria, financial, infrastructure, other requirements and modality to apply, please visit our website: www.hindustanpetroleum.com (Under HP Lubricants section) The Lube Distributor Selection Guidelines uploaded in the same website should be referred for details regarding the guidelines.

There is no application fee. Application forms can be downloaded from our website www.hindustanpetroleum.com (Under HP Lubricants section). Alternatively, application forms can also be obtained personally or by making a written request at the specified address mentioned in above table (as per respective location).

Application forms and all enclosures/attachments completed in all respects must be submitted so as to reach the above-specified office address (as per location) on or before 16.00 Hours on date: 29th DECEMBER, 2017 (last date of application submission).

Should you need any further clarification, please contact our Officers as per details mentioned alongside in the above list, till the last date of the application.

INDIA'S LARGEST LUBE MARKETER

